

## Speaker Biography

### David A. Gresham

An Attorney, Chartered Life Underwriter, and Chartered Financial Consultant, Dave is Advanced Markets Analysis Manager with OneAmerica Financial Partners in Indianapolis, Indiana. He provides support to a national field force with estate planning, retirement planning, business planning, and technical issues involved with product sales.

Dave also authors position papers regarding advanced markets concepts and assists with the development of sales ideas and selling techniques. Additionally, he has managed the development of product endorsements and educational material for IRAs (Traditional, SIMPLE and Roth), Section 403(b) tax-deferred annuities and Section 457 deferred compensation.

Dave conducts education seminars nationally for the member companies of OneAmerica Financial Partners and has been a guest speaker for numerous industry organizations. Among others, he has developed and presented seminars for the following corporate entities: American United Life Insurance Company; The State Life Insurance Company; Pioneer Mutual Life Insurance Company; and, The Cincinnati Life Insurance Company. He also has been a speaker at various local chapters of the following industry organizations: The Society of Financial Service Professionals; the Independent Insurance Agents of Indiana; and, The Association of Insurance & Financial Advisors. Dave graduated Cum Laude from the Honors College of Ball State University in 1981 and received his law degree, Cum Laude, from the Indiana University School of Law in 1989.



Dave practiced law both in Columbus, Indiana and Indianapolis, Indiana before beginning his employment with OneAmerica in 1992. He is a member of the Indiana State Bar Association, The Society of Financial Service Professionals and is a FINRA Registered Representative.

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